



REPORTING & DASHBOARDS

KPI One is a qualified SAP® Business All-in-One Partner Solution preconfigured to deliver the comprehensive business intelligence and performance management reporting fast-growing midsize companies require to gain the accurate, real-time enterprise-wide visibility needed for achieving operational excellence, sustainable growth, and a clear-cut competitive advantage.

A turnkey solution for comprehensive business intelligence and performance management, KPIOne is delivered to your organization in a way that maximizes flexibility and minimizes your total cost of ownership (TCO). The option of a fixed-cost, fixed-scope implementation reduces risk and accelerates time to value. On-demand software-as-a-service (SaaS) or on-premise delivery options accommodate virtually any budget. SAP Best Practices, based on more than 82,000 customer implementations over 35 years, enable you to quickly address your most immediate operational challenges while laying the foundation for growth.

Based on the world-class SAP ERP application, powered by the SAP NetWeaver® technology platform and incorporating business intelligence (BI) solutions from SAP BusinessObjects™, KPIOne is offered exclusively by Optimal Solutions, an award-winning SAP consulting firm and trusted SAP partner.

KPI One FOR DYNAMIC MARKET CONDITIONS

Midsize companies today operate in a dynamic and challenging business environment characterized by:

- Outdated, disjointed legacy systems for operational and financial reporting
- Fragmented approaches to governance, risk and compliance (GRC)
- Constant pressure to demonstrate adaptability and competitiveness
- Constant pressure to demonstrate clear, differentiating customer value
- Heightened sensitivity to corporate governance and shareholder responsibility
- Increasingly complex regulatory oversight and compliance requirements
- Growing importance of business user participation in driving enterprise strategy and growth
- Growing demand to provide LOB managers and business users real-time information and analysis to enhance departmental decision making
- Economic turbulence and uncertain market conditions
- Unpredictable regional, environmental, and geopolitical events
- Increasing global operations and increasing global competition
- Industry consolidation that necessitates flexible infrastructure

KPI One SOLUTION OVERVIEW

KPI One is the only qualified SAP Business All-in-One partner solution available for midsize companies across all industries that combines industry best practices with SAP scalability. KPIOne addresses operational and competitive challenges by providing a comprehensive set of business intelligence and performance management applications from SAP and Business Objects:

- SAP Best Practices
- SAP BusinessObjects Edge BI
- Rapid Marts™ from Business Objects
- Crystal Reports®
- Xcelsius Engage
- Xcelsius Engage Server
- Xcelsius Present

KPIOne's world-class business intelligence and performance measurement dashboards and visualization tools deliver the accurate, enterprise-wide visibility needed to correctly align resources and execution with business goals. With KPIOne, midsize companies can quickly adapt business processes in response to dynamic market conditions, substantially mitigate risk, and, most importantly, drive business strategy in concert throughout the entire organization.

KPIOne enables flexible ad hoc reporting, analysis and data integration. KPIOne's advanced reporting provides real-time visibility into core operations and across supplier networks, giving C-level execs an accurate view of the drivers impacting cost and profitability throughout their organization. KPIOne enables business users to access important data via an intuitive Web-based interface. In addition to this, business users can access reports and analytics from the Microsoft Office productivity applications they are familiar with such as Outlook and Excel.

By allowing information workers to access data from SAP and Business Objects applications through popular productivity tools and user interfaces, KPIOne dramatically improves process adaptability, measurement and manageability. KPIOne's ability to deliver rich, accurate business insight to everyone in the organization allows midsize companies to capitalize on immediate opportunities and stay on track with growth goals. Simply put, it is the most complete solution money can buy.

THE BENEFITS OF AN ALL-IN-ONE APPROACH

COMPLETE, INTEGRATED, SCALABLE BUSINESS MANAGEMENT APPLICATIONS

- Fully integrated business and analytical applications from SAP and SAP BusinessObjects technology
- Support for industry-standard business processes based on SAP Best Practices developed from more than 82,000 customer installations across more than 25 industries
- Investment security based on a robust, secure solution that grows with your business

RAPID, COST-EFFECTIVE IMPLEMENTATION

- Fixed-scope approach reduces risk and accelerates implementation for rapid time-to-value
- Fixed-priced, Software as a Service (SaaS) and subscription-based pricing available
- Significant return on investment documented through Value Engineering

UNPARALLELED EXTENSIBILITY, ADAPTABILITY AND INTEGRATION

- Preconfigured industry solutions for maximum fit and minimal customization
- Out-of-the-box support for practically any job role/function – accommodates your organizational structure
- Solutions that can be extended and modified using the unparalleled power of the SAP Business Suite

MINIMAL ORGANIZATIONAL DISRUPTION

- On-demand options eliminate the need for in-house IT support
- “Start small” approach facilitates adoption while minimizing disruption
- Full-service help desk available to handle user issues

KPI One – BROUGHT TO YOU BY OPTIMAL SOLUTIONS AND SAP

A leader in SAP solutions-based business transformation, Optimal has more than 15 years of experience helping companies like yours achieve operational excellence, sustainable growth, and a clear-cut competitive advantage through SAP services and

solutions delivered on time and on budget. Put your trust in Optimal Solutions and SAP – you'll have the support of two world-class technology providers dedicated to meeting your needs and ensuring your success – now and for the long term.

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