



FLEXCHOICE ADVANTAGE

FlexChoice Advantage is a new, highly flexible subscription-based pricing and hosted delivery model that makes it easy and affordable for midsize companies to implement and quickly realize the the benefits of running their business on SAP® solutions. FlexChoice Advantage accelerates time-to-value and provides the predictable fixed-cost structure midsize companies require from their enterprise technology investments, particularly during times of economic turbulence.

With FlexChoice Advantage, fixed monthly payments over 3, 5 or 7-year contracts compromise SAP licensing, maintenance, implementation, hardware, hosting and support.

FlexChoice advantage is for Optimal's OPTIMIZE portfolio of qualified SAP Business All-in-One solutions and the pre-configured SAP BusinessObjects solutions in SAP Business All-in-One.

FlexChoice Advantage BENEFITS

The FlexChoice Advantage from Optimal Solutions enables midsize companies to implement SAP today and lay the foundation for future growth with little-to-no impact on capital expenditures. Additional FlexChoice Advantage benefits include:

FIXED, PREDICTABLE COSTS

- All costs associated with the purchase of SAP software, implementation and management of the application are combined into a simple monthly payment.

CASH AND CREDIT PRESERVATION

- Fixed payments distributed over time minimize up-front cash outlays and leave vital lines of credit and cash balances available for operational and short-term financing needs.

APPLICATION FUNCTIONALITY

- With the SAP ERP application and proven industry-specific SAP Best Practices at its core, Optimal FlexChoice Advantage includes a feature-rich, scalable and extensible business application platform.

ACCELERATED IMPLEMENTATION AND TIME-TO-VALUE

- FlexChoice Advantage allows for a “start small” approach that reduces risk and accelerates organizational adoption, while laying a technological and business-process-oriented foundation for future expansion.

SINGLE-SOURCE, END-TO-END SOLUTION

- FlexChoice Advantage provides an easy and affordable approach to enabling an organization with the power of SAP solutions. Optimal's highly skilled professionals handle all aspects of software and hardware acquisition, hosting, design, configuration, maintenance and support services.

FREEDOM TO FOCUS ON CORE COMPETENCIES

- FlexChoice Advantage allows organizations to focus on those initiatives and processes that drive strategic business value. Customers get world-class application functionality and support at an affordable and predictable price point, while Optimal handles support and management of the underlying technology.

INVESTMENT SECURITY

- With more than 92,000 customers across 120 countries and over 35 years of experience, SAP is the world's leading provider of business software, giving customers the peace of mind that their investment is safe and secure.

FlexChoice Advantage – BROUGHT TO YOU BY OPTIMAL SOLUTIONS AND SAP

A leader in SAP solutions-based business transformation, Optimal has more than 15 years of experience helping companies like yours achieve operational excellence, sustainable growth, and a clear-cut competitive advantage through SAP services and solutions delivered on time and on budget. Put your trust in Optimal Solutions and SAP – you'll have the support of two world-class technology providers dedicated to meeting your needs and ensuring your success – now and for the long term.